## NEWFOUNDLAND AND LABRADOR BOARD OF COMMISSIONERS OF PUBLIC UTILITIES

## AN ORDER OF THE BOARD

NO. A.I. 19(2025)

| 1        | IN THE MATTER OF the Automobile   |
|----------|---|
| 2        | Insurance Act, RSNL 1990, c. A-22,  |
| 3        | as amended, and regulations   |
| 4        | thereunder; and   |
| 5        |   |
| 6        | IN THE MATTER OF an application by  |
| 7        | Facility Association for approval to  |
| 8        | implement a revised rating program for  |
| 9        | its Miscellaneous Vehicles category of  |
| 10       | automobile insurance.   |
| 11       |   |
| 12       |   |
| 13       | WHEREAS on December 3, 2024 Facility Association ("Facility") applied to the Board for approva  |
| 14       | of a revised rating program under the Mandatory filing option for its Miscellaneous Vehicles  |
| 15       | category of automobile insurance, including Motorhomes, Camper Units & Private Trailers   |
| 16       | ("Trailers") and Historic Vehicles; and   |
| 17       |   |
| 18       | WHEREAS Facility is the operator of the residual market mechanism for automobile insurance in   |
| 19       | the Province and its purpose is to ensure the availability of automobile insurance to all eligible  |
| 20       | owners and licensed drivers of motor vehicles; and  |
| 21       | WHITPEAC Facility filed an everall rate level indication of 2.90/1 for Meterhames and proposes  |
| 22       | <b>WHEREAS</b> Facility filed an overall rate level indication of -3.8% <sup>1</sup> for Motorhomes and proposed an overall rate level change of 0.0% due to its small exposure count; <sup>2</sup> and |
| 23<br>24 | an overall rate level change of 0.0% due to its small exposure count, and   |
| 25       | WHEREAS Facility has zero exposures with which to calculate a rate level indication for Trailers  |
| 26       | or Historic Vehicles and therefore proposed an overall rate level change of 0.0%; and   |
| 27       | of thistoric vehicles and therefore proposed an overall rate level change of 0.0%, and  |
| 28       | WHEREAS Facility also proposed various changes to its exposure factor, surcharges and rules   |
| 29       | and   |
| 30       | und   |
| 31       | WHEREAS the filing was sent to the Board's actuarial consultants, Oliver Wyman Limited ("Oliver   |
| 32       | Wyman") for review and report; and  |

<sup>&</sup>lt;sup>1</sup> Calculated in accordance with Section 102(1.1) of the Insurance Companies Act, which prohibits Facility from including a profit provision in its rates.

<sup>&</sup>lt;sup>2</sup> Facility reported only 30 exposures for Motorhomes.

**WHEREAS** on February 27, 2025 Oliver Wyman found Facility's proposed changes to its exposure factor, surcharges and rules to be reasonable; and

WHEREAS Oliver Wyman reported that substituting alternative assumptions that it found to be more reasonable for loss trends<sup>3</sup> and commissions expense would result in an overall rate level indication of -12.8% for Motorhomes; and

**WHEREAS** Oliver Wyman acknowledged that Facility has zero exposures for Trailers and Historic Vehicles and therefore did not provide any findings on the overall rate level proposals for these vehicle types; and

**WHEREAS** on March 14, 2025 Facility provided additional support for its selected loss trend rates and commissions expense; and

**WHEREAS** on March 24, 2025 Oliver Wyman accepted Facility's commissions expense but continued to find alternative loss trend rates to be more reasonable than those used by Facility, resulting in an alternative overall rate level indication of -4.5% for Motorhomes; and

**WHEREAS** on March 31, 2025 Facility rejected Oliver Wyman's alternative loss trend assumptions and noted that it continued to find its own loss trend models to be actuarially sound and reasonable; and

**WHEREAS** the Board acknowledges that a wide range of outcomes are possible in any prospective ratemaking exercise and that the variance in the overall rate level indications produced by Facility and Oliver Wyman result primarily from differing actuarial judgements and assumptions related to loss trend rates; and

**WHEREAS** the Board finds that Facility has provided adequate support for its selected loss trend rates based on the evidence filed and is satisfied that the selections fall within an acceptable range of reasonableness; and

**WHEREAS** the Board notes that there is considerable volatility in the Miscellaneous Vehicles experience due to the small number of claims, which can result in a wide range of reasonable rate level proposals; and

**WHEREAS** the Board is satisfied based on the above noted considerations that Facility's rate level proposal is within an acceptable range of reasonableness and therefore accepts Facility's proposed overall rate level change of 0.0% for Motorhomes, Trailers and Historic Vehicles; and

**WHEREAS** the Board also accepts Facility's proposed rating program changes to its exposure factor, surcharges and rules; and

<sup>&</sup>lt;sup>3</sup> Including COVID-19 adjustments and new normal factors.

**WHEREAS** the Board is satisfied that the proposed rates are just and reasonable in the circumstances, do not impair the solvency of the insurer, are not excessive in relation to the financial circumstances of the insurer, and do not violate the **Automobile Insurance Act** or the **Insurance Companies Act** or the respective regulations thereunder.

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## **IT IS THEREFORE ORDERED THAT:**

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1. The revised rating program received December 3, 2024 from Facility Association for its Miscellaneous Vehicles category of automobile insurance is approved to be effective no sooner than September 1, 2025 for new business and renewals.

**DATED** at St. John's, Newfoundland and Labrador, this 16<sup>th</sup> day of May, 2025.

Kevin Fagan

Chair and Chief Executive Officer

John O'Brien, FCPA, FCA, CISA

Commissioner

Christopher Pike, LL.B., FCIP

Commissioner

Jo-Anne Galarneau Board Secretary